

An AI-First Legal Transformation: From Weeks to Minutes

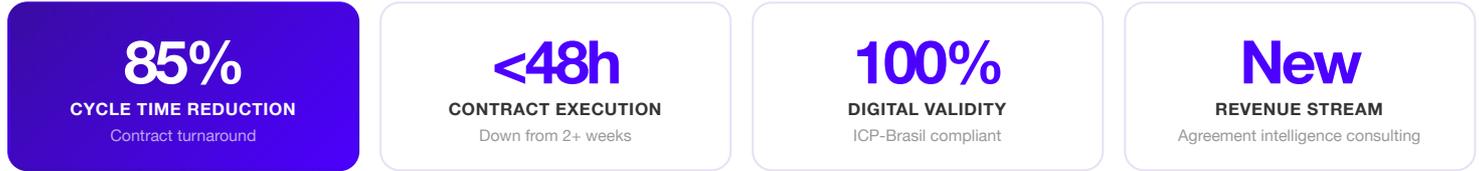
A 9-month co-creation partnership between Costa Law and DocuSign that redefined how a Brazilian law firm manages agreements through intelligent automation and the IAM platform.

Costa Law is a Brazilian AI-First law firm that built its entire agreement infrastructure around **DocuSign Intelligent Agreement Management (IAM)**. The firm transformed contract operations from manual to fully digital, establishing a new benchmark for legal technology adoption in Latin America.

FOUNDER & CEO
Danillo Costa

WEBSITE
costalaw.com.br

KEY METRICS



PARTNERSHIP TIMELINE



DOCUSIGN IAM STACK

- eSignature**
Full legal validity under Brazilian law (MP 2.200-2/2001). End-to-end digital contract execution with ICP-Brasil compliance.
- Maestro**
Workflow orchestration engine. Multi-step approval chains, automated routing, and conditional logic for complex agreements.
- Navigator + Iris AI**
AI-powered contract intelligence: portfolio risk tracking, renewal management, automated clause analysis and risk identification.

PRESS & VALIDATION

OFFICIAL DOCUSIGN MATERIALS

- Published case study**
docuSign.com/pt-br/casos-de-clientes/costa-law
- Official blog post**
docuSign.com/pt-br/blog/docuSign-costa-law
- LinkedIn company post**
[linkedin.com/feed/update/urn:li:activity:7396925430504710144](https://www.linkedin.com/feed/update/urn:li:activity:7396925430504710144)

PRESS COVERAGE

- Baguete** — Costa Law manages documents with DocuSign
[baguete.com.br/noticias/costa-law-gere-documentos-com-docuSign](https://www.baguete.com.br/noticias/costa-law-gere-documentos-com-docuSign)
- Portal No Varejo** — Costa Law revolutionizes processes
portalnovarejo.com.br/.../costa-law-revoluciona-processos
- FENALAW 2025** — Keynote speaker at DocuSign booth, Brazil's largest legal tech event

VIDEO MATERIALS

- Video case (EN)** [youtube.com/watch?v=X6sWkiEhdDK](https://www.youtube.com/watch?v=X6sWkiEhdDK)
- Video case (PT)** [youtube.com/watch?v=t0wVMipHq28](https://www.youtube.com/watch?v=t0wVMipHq28)
- Video case (ES)** [youtube.com/watch?v=cu5sckW3L_Y](https://www.youtube.com/watch?v=cu5sckW3L_Y)
- Full YouTube playlist** [youtube.com/playlist?list=PLcFFNCvGKaHokeoPavlrNoDDwBTwUj3Z](https://www.youtube.com/playlist?list=PLcFFNCvGKaHokeoPavlrNoDDwBTwUj3Z)